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Schindler

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WASHINGTON, DC & MORRISTOWN, NJ

The American Institute of Architecture Students (AIAS) is proud to announce the winners of Elevate Your Pitch, an elevator pitch competition brought to you in conjunction with Schindler Elevator Corporation, the North American operating entity of the Switzerland-based Schindler Group.

Schindler is one of the leading global providers of elevators, escalators and moving walks. In February, the AIAS and Schindler teamed up to bring the elevator pitch competition to the AIAS membership for its third year. This competition presented students with a great opportunity to pitch their business ideas to a panel of judges for a chance to win recognition and one of three cash prizes.

An elevator pitch is a quick description of your business and/or idea in the time it would take to ride up an elevator (60 seconds). Presenting yourself effectively is an essential tool in the architectural profession, which can lead to new partnerships, clients, and ultimately, new business. Ideas may be at any stage of development from the creation of concepts or ideas to an established business or product.

The competition ran from February 15, 2019, to June 15, 2019, at which point a jury selected the top three entries to compete in the finals at the AIAS Grassroots Leadership Conference. The jury consisted of a panel of representatives from Schindler Elevator Corporation and the final placement of the finalists were selected by their peers during the conference.

FIRST PLACE | \$2,500

The [Supply Machine](#) is a conveniently located pop-up style vending machine for all your essential, must-have design materials. This pitch was submitted by Joey Sandoval and Ethan Herrold of the University of Colorado Boulder.

SECOND PLACE | \$1,000

The [Patch Wand](#) is a handheld scanner designed to repair objects and reduce waste by enabling clients to 3D print "patches." This pitch was submitted by Joshua Greene of California Baptist University.

THIRD PLACE | \$500

[Sum Of Its Parts](#) is a series of unique outdoor furniture. The furniture invites everyone to interact with it and create their own space. This pitch was submitted by Randa Malkawi and Luke Ramage of the Washington Alexandria Architecture Center of Virginia Tech.

More information can be found at aias.org/pitch.



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ABOUT THE AIAS

The American Institute of Architecture Students is a non-profit, student-run organization dedicated to programs, information and resources on issues critical to architecture and the experience of education. For more information, visit aias.org or call Kimberly Tuttle at (202) 808-0036.

ABOUT SCHINDLER ELEVATOR CORPORATION

Schindler Elevator Corporation is the North American operation of the Switzerland-based Schindler Group, a leading global mobility provider of elevators, escalators and related services. Schindler supports sustainable urban development with safe, reliable and sustainable mobility solutions, moving more than one billion people every day all over the world. Behind the company's success are over 60,000 employees operating in more than 100 countries. For additional information about Schindler Elevator Corporation, visit the company's Web site at us.schindler.com.